



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY**  
**PURCHASING DEPARTMENT**  
75 North Pace Boulevard  
Pensacola, FL 32505

**PROPOSAL AWARD NOTICE**

**DATE:**  
February 7, 2019

**PROPOSAL TITLE & REFERENCE:**  
Wireless Access Points and Supporting  
Equipment, RFP #470 190009886

**DESCRIPTION OF PURCHASE:**

Two thousand five hundred sixty-eight (2,568) Aruba Wireless Access Points to increase and improve the internal connections and managed internal broadband services through the Wireless Local Access Network (WLAN) in District schools. Vendor was selected in compliance with Federal E-rate procedures to evaluate participating bidder proposals with criteria based on cost, warranty, timeline, and acceptance of specific billing parameters.

These purchases are eligible for E-rate funding, which is being pursued.

**REQUESTED BY:**

Information Technology

**SUPPLIER NAME:**

P.C. Specialists, Inc., DBA: Technology Integration Group, Pensacola, FL

**AMOUNT OF PURCHASE:**

\$156,006.00 Est.\*

**FUNDING SOURCE:**

Capital Improve Tax Contr Fd – FY2019 (3719) – Computer  
Equipment (1503)

\*This is the pre-discount portion of the project. The District reasonably anticipates obtaining funding from the E-rate program that will cover eighty-five (85) percent of the pre-discount cost.

**METHOD OF PROCUREMENT:**

Universal Service Administrative Company (USAC) E-rate 470 Application issued in conjunction with RFP 470 190009886.

Bids Received: 3      Bids Rejected: 2

**DATE AND TIME POSTED:**

February 7, 2019, 2:00pm Central Time

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PURCHASING DEPARTMENT  
75 NORTH PACE BLVD.  
PENSACOLA, FLORIDA 32505**

**ERATE FORM 470 190009886 EVALUATION SUMMARY**

**Project name: WLAN Access Points and Supporting Equipment**

**Date: January 23, 2019**

**Proposed Award: P.C. Specialists, Inc., DBA: Technology Integration Group ("TIG")**

<u>Criteria</u>	<u>Max Pts Allowed</u>	<u>TIG Points</u>
Price: Per equipment piece, based on quantity of one (1).	45	45
Price: Ineligible costs identified?		
Price:Quantity/Cooperative discounts.		
Warranty: Manufacturer's warranty information provided?	23	23
Warranty: Process description for repair situations.		
Timeline	25	23
Invoicing: SPI acceptance	7	5
Invoicing: Maximum SPI percentage offered		
Invoicing: Acceptance of Section III, Letter D requirements (Invoicing)		
Invoicing: Acceptance of Section III, Letter Q requirements (Pricing)		
Invoicing: Use of Pcard allowed		
Invoicing: Submission of sample invoices		
<b>Total</b>	<b>100</b>	<b>96</b>

**BID TABULATION, RECOMMENDATIONS, AND PROTEST**

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's website address at: <http://ecsd-fl.schoolloop.com/purchasing/bids>. Notices will not be automatically mailed.

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, or failure to post the bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120 Florida Statutes.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance to Escambia County School Board Rules and Florida Law.

*John Dombroskie*

John Dombroskie, Director  
Purchasing Department